



Income-Producing Activities Tracking Sheets for Independent Sales Directors

Name _____ Month _____

Premier Club Activity
Complete any 15 activities

Cadillac Activity
Complete any 20 activities

Top Director Trip Activity
Complete any 35 activities

Million \$ Director Activity
Complete any 35 activities

A - Skin care class B - \$100 in sales C - Guest follow-up D - Personal team-building interview	E - Unit team-building interview F - Personal guest to unit meeting G - 5 contacts with unit members H - 5 new personal contacts	I - Unit meeting J - 5 unit postcards K - Unit conference call L - 2 new bookings M - New unit member
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Week 1

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